



# Fact Sheet 2016

Betty Bossi has stood for culinary competence for over 60 years and is one of Switzerland's best-known brands. Betty Bossi positions itself as a leader on the Swiss market via print and online products, with ready-made products at Coop, and with its practical kitchen and household gadgets.

### **Betty Bossi in figures**

Sales 2015 CHF 85 m Shareholders 100% Coop

Employees 120 Year of foundation 1956

#### **Board of Directors**

**Chairman of the Board** Philipp Wyss Head of Marketing/Procurement Department, Coop

Vice-ChairmanThomas SchwetjeHead of Marketing/Services, CoopBoard MemberMartin WerfeliMember of the Board, Ringier AG

#### **Management Board**

**Chairman** Lars Feldmann CEO

Deputy ChairSusanne FurrerHead of InnovationBoard MembersWolfgang LichtiHead of Services

Susanne Ullrich Head of Culinary Department

Isabelle Zehnder Head of Marketing

#### **Locations**

**Zurich** Betty Bossi AG, Bürglistrasse 29, P.O. Box, CH-8021 Zurich

Betty Bossi AG, Katharinenweg 7, P.O. Box, CH-8021 Zurich

Basle Betty Bossi AG, Dornacherstrasse 318, CH-4053 Basle

#### **Contact**

Betty Bossi AG
Telephone +41 44 209 19 19
Bürglistrasse 29
Fax +41 44 209 19 20
P.O. Box
www.bettybossi.ch
info@bettybossi.ch

## **Services**















Newspaper Seasonal recipes . kitchen and household tips

**Publication frequency** 10 issues a year German · French Language **Print run** 700,000

**Cookery books** Themed collections of recipes

**Publication frequency** 2-4 new titles a year Language German · French Sales 300,000 a year

**Special offers** Smart kitchen and household gadgets

**Innovations** Around 80 in-house products developed a year Sales 2 million products a year on average

Fresh convenience Betty Bossi Products exclusively at Coop

More than 650 fresh ready-made products developed in Range

collaboration with Coop

**Products** Ready meals · pizzas · pasta-based ready meals · salads · sandwiches ·

bakery products · fruit juices · vegetables · sauces · ready-made pastry

**Cookery Centre** 

**Culinary advice** Telephone and online advice on all cooking and household matters **Nutritional advice** 

Telephone and online advice regarding health, diet, gluten-

and lactose-free cuisine and nutritional value

**Digital** 

www.bettybossi.ch 1 million visits a month, German · French, online shop E-Newsletter 500,000 subscribers, German · French, three times monthly, free Facebook More than 67,000 fans, German · French, recipes, culinary advice,

competitions

German · French iPad-App

Services Online shop, recipe database with free downloads for subscribers,

online customer advice

**Business Customer Services (B2B)** 

Food consulting Culinary consulting and development of food products, sensory

coaching, international trends and food scouting

Developing recipes for all kinds of clients and requirements. **Recipe Factory** 

Food styling and photo shoots

Licences and Licensing and product sales to international companies

product sales

Third-party advertising Culinary advertising platforms (print/digital) with extensive coverage